



Business Developer BioTech

Who are we?

BioLizard is a growing start-up company providing bioinformatics solutions for our customers in biotech, pharma and academia. Typically, a lizard adjusts to its surroundings. That is exactly what we do, we adapt to our customers' data environment! The research field is rapidly becoming more data-driven, where we strive towards offering state-of-the-art bioinformatics, statistics and machine learning solutions to help solve our customers' biological questions. Our habitat is the stretch of land where both biologists, informaticians and statisticians, both experts and juniors, both academics and company employees reside.

We are currently looking for an experienced business developer with a strong biomedical background to help outlining our business strategies. BioLizard is a start-up supported by investment capital, focussing on bioinformatics, statistics and machine learning solutions, an in-demand niche in academic, pharma and biotech environments. Your first line involvement will be challenging and critical to warrant successful expansion of the company.

If you are looking for both an opportunity and an adventure, we warmly welcome you!

Keywords

Analytical mindset - Eager to learn - Independent and team player - Multidisciplinary - Solution-oriented - Positive and open-minded - Assistant and motivating - Taking initiative

Job requirements

- 3+ years of relevant life sciences business experience with strong knowledge on molecular biology and/or bioinformatics
- Strong communication and excellent writing skills
- Superior organizational skills with great attention to detail and excellent follow-through
- Ability to manage multiple tasks and meet deadlines
- Willing and able to learn new skills to meet changing needs of the organization
- The desire and potential to grow with the company

Key responsibilities

- Help to create business plan for this novel start-up company
- Generate new business through identification and contact of/with new customers
- Negotiate and conclude new collaborations with customers
- Follow-up on running projects in consultation with both our specialists and our customers
- Work on the expansion over time of a BD team

Job offer

- A challenging and motivating work environment where like-minded people strive towards top-grade results in a continuously evolving research domain
- A personal growth trajectory focussing on self-development and gathering knowledge
- The opportunity to have direct impact on the growth and success of these start-up companies
- An attractive salary package with additional benefits based on experience

Interested? Get in touch!

Human Resources – BioLizard

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